





# IS BACK

Nicklaus Design, the global golf course design firm founded by golf legend Jack Nicklaus, is widely regarded as the world's leading design firm. Mr. Nicklaus and his design team have been credited for elevating and enhancing the relationship between golf and luxury home communities. That notion, the relationship between real estate and golf along with a host of other benefits remain at the heart the proposed enhancements that are planned by the Nicklaus group for Renegade. On his visit to tour the course and develop plans in November, Mr. Nicklaus mapped out his strategy, keeping his focus on member enjoyment and playability, while also providing opportunities to potentially increase home values.

#### TOP 3 THINGS YOU NEED TO KNOW

- 1. No assessment members will not be assessed to complete the work associated with the enhancements at Renegade. The board-approved budget for these enhancements will be funded largely with proceeds from the sale of Parcel 19 and cash on hand.
- 2. The addition of cool season turf will add 40-45 days of member play each year with no brown grass, no over-seeding and no awkward transition periods.
- 3. The replacement of the 31-year-old irrigation system, bunkers and greens will save our precious water resources and will reduce our annual expense by \$500K.

Voting on this project will begin February 1 and will end February 15.

BREAKING NEWS! Jack is BACK! We are proud to report we have booked a visit from Mr. Jack Nicklaus who will be joining us for a Meet and Greet on January 27!

#### SAVE THE DATE AND RSVP

Please visit the member website to sign up for any of these Reimagine Renegade events:

- January 18 at 2:30 p.m. and again at 5 p.m.
- January 19 at 2:30 p.m. and again at 5 p.m.
- January 27 at 4 p.m. Jack Is Back!





# KJZZ Home About The Show Did You Know Tiny Desert Conc

# Shawn Emerson, AZ Hall of Fame and...Radio Star?

Congratulations to our 25-year Desert Mountain veteran Shawn Emerson, who was recently inducted in the Arizona Golf Hall of Fame. Not many people in the golf world receive this honor and we are very lucky to have his expertise! As a follow up to his award, our local National Public Radio station, KJZZ did come up to the Club to interview him for a segment called Sounds of the City. The audio story, told in Shawn's words tells the story, through sound effects, how Shawn and his incredible team manages to take care of 6 golf courses simultaneously.

#### Congratulations Shawn!



#### Sounds Of The City: Taking Care Of The Green



By Annika Cline
Published: Thursday, Discertor 14, 2017 - 3.01pm
(Photo by Annika Cline - KJZZ)
Shawn Emerson is the
director of agronomy at
Desert Mountain's golf
COURSES.



# save the date

GOFFEE TALK
January 18 & 19
Renegade Renovation
February 27
Budget & Capital Plan
C/G Sunset Terrace

January 15
February 19
March 19
Sonoran Clubhouse

ANNUAL MEETING March 28 C/G Sunset Terrace

#### STRATEGIC PLAN AT DESERT MOUNTAIN CLUB

As we begin the New Year, it is with great pleasure that we present our members with the Club's strategic plan which has been drafted, detailed, presented and approved in collaboration with our board members, committee members and Club leadership. While we have much to celebrate with the addition of more walking and play options for our golfers and guests, 6 new pickleball courts, golf croquet and bocce amenities, improved communication, membership sales momentum and accounting-driven financing programs, we are deeply dedicated to creating exceptional experiences for our members.

All goals within our 5-year strategic plan are in place to enhance our members' values and experiences at our special Club.

#### 2017-2021 AND BEYOND: WHAT DOES SUCCESS LOOK LIKE?

#### KEY COMPONENTS FOR OUR FUTURE SUCCESS

- Achieve 90% or greater membership satisfaction in all areas
- Grow our membership to 2,050 Equity Golf members by 2021 and ensure the value of a DM membership is commensurate with other high-end clubs

- Deliver outstanding services and exceptional value with a competitive membership dues structure that is sufficient to fund operations and capital spending, while achieving our vision statement
- Provide exceptional golf, lifestyle and food service amenities and programming that is consistently relevant and rated exceptional
- Increase the number of DM real estate owners to Club members
- Foster a trust-based relationship that contributes to a positive Club culture 2017-2021

#### **GOAL ONE:**

Grow memberships to targeted levels of 2,050 Equity Golf Members and enhance membership values.

#### **GOAL TWO:**

Manage Club finances to support current and long-term financial sustainability, enabling DM to offer a compelling value proposition.

#### **GOAL THREE:**

Fulfill the DM Brand promise as one of the finest golf, lifestyle and real estate communities in North America, achieving an overall member satisfaction rating of 90%.

To learn more about specific strategies that we will activate to reach these goals, please visit the club communications section of our member website.



### share your love of **DESERT MOUNTAIN**

Encourage your friends to come join us! If you haven't opened your email from the Club including our "viral video", be on the lookout, for it has arrived Thursday 12/14! What makes the video "viral?" YOU DO when you share it with your friends and family! Now more than ever, it is a special time to call Desert Mountain home. Forward to your friends and encourage them to come

#### Referral Bonus, Anyone?

Referral bonuses are here. Members who refer a friend will receive a \$200 per month referral bonus which will be credited to the referring member's account for two years. Our new members benefit too, and receive \$200 per month in referral

bonus credits for their first two years as members.

#### MEMBERSHIP OFFERINGS AND PRICING UPDATE

#### **EQUITY GOLF MEMBERSHIP** MARKET-BASED PRICING

All of the unparalleled amenities the Club has to offer are available to you as a Desert Mountain Equity Golf member.

Membership resale pricing is subject to adjustments on a monthly basis.

Contact Membership Sales for current membership pricing and availability.



#### REFRESH, REMODEL. RENEW!

Don't miss our next Home Interior Design Seminar January 25, 2018 from 5-7 p.m. at the Sonoran Clubhouse. Registration is available online. Learn how to update tired spaces and get the latest design trends from our panel of experts. Learn how to maximize a return on your investment with specific tips on increasing resale value of your Desert Mountain home.

#### **EQUITY LIFESTYLE MEMBERSHIP** \$20,000 INITIAL CONTRIBUTION

The Equity Lifestyle Membership Initial Contribution is now \$20,000 effective January 1, 2018.

Privileges with this membership include the use of the newly renovated Sonoran spa and fitness center, access to six clubhouses, nine restaurants and grills, hiking and biking trails and numerous social clubs. Golf privileges, including the practice ranges and the Jim Flick Golf Performance Center, are not available.

This membership may be upgraded at any time to an Equity Golf Membership.

#### JUNIOR EQUITY GOLF **MEMBERSHIP** \$5,000 INITIAL CONTRIBUTION

The Junior Equity Golf Membership is available to qualified applicants under 50 years of age.\* This membership offers a graduating dues structure and the opportunity to finance up to \$60,000 of the Equity Golf Membership contribution interestfree. All of the unparalleled amenities that Desert Mountain Club has to offer are available to you as a Desert Mountain Equity Golf Junior member.

\*When joining as a Junior member, the older of the couple will determine eligibility.

#### **Questions Asked and Answered:**

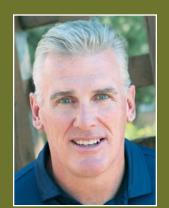
As we have welcomed 284 new members to our Club in the past 2 years, one of the questions we like to address with full transparency is how members can exit the Club.

#### Answered

There are many ways members can exit the Club and the process can happen quickly, as it did for 5 members who listed and sold their memberships within 30 days on the MRP in December.

December 2017 ended with only 19 memberships listed on the MRP, which is the lowest this number has been since December 2016. However, should the day come to transfer your membership, there are 4 programs available for your convenience. They include our Membership Resale Program or MRP, Transfer to a subsequent purchaser of a Desert Mountain property, and Member arranged transfer or Legacy Transfer. For details on this and all membership programs, please contact us at membership@desertmountain.com





MIKE SCULLY DIRECTOR OF GOLF

#### **GUEST PASSPORT** PROGRAM

WHAT IS A GOLF GUEST PASSPORT?

It's our new, no fuss program that allows you to save when you are hosting guests for golf on the day and time most convenient to you.

#### **HOW DOES IT WORK?**

Golf Guest Passports can be purchased in

increments of six (6) or twelve (12) total per family in a calendar year. This is an incredible opportunity for our members, as twelve (12) golf guest passes for \$1,500 would normally cost \$2,400 with the cart, a savings of \$900. The cost for six (6) golf guest passes is \$750, at a savings of \$450. Members may purchase a maximum of twelve (12) golf guest passes per family. This price includes the golf cart fee for the guest. These rounds will be placed on the member's Golf Guest Passport account and can be seamlessly redeemed right at the point of sale at check-in time at any of the golf shops.

These rounds are only good from January 1 – December 31 each year. This opportunity will be offered immediately and will not be offered after January 31, 2018.

The pass is for one per household and can be used by either spouse. Our members' guests would have no idea that the host paid a reduced golf guest fee. Once purchased, the passes are nonrefundable and nontransferable and expire on December 31, 2018.

PRE-BUY YOUR 2018 GOLF GUEST PASSPORTS TODAY! TO ORDER, SIMPLY EMAIL: guestpassport@desertmt.com

Keep it in the short grass!



#### JIM FLICK GOLF PERFORMANCE CENTER



RICH PRANGE PGA DIRECTOR OF INSTRUCTION

#### **GOLFERS' DNA**

Before we touch on a golfers DNA, I'd like to remind us of exactly what it is we're all trying to achieve when swinging a golf club. The sole purpose of swinging a golf club is to achieve the CORRECT IMPACT. How we achieve this is of no consequence as long as it's repetitive. Next time you're watching our great players of today recognize that no two address positions or swings are exactly alike.

New golfers, experienced golfers and everyone in between have tendencies (DNA) that make their swing unique. We all are consistent in our inconsistencies. The same tendencies to a greater or lesser degree and using different clubs (loft) may make it seem as if we make many different mistakes however, we do not. When a player, whatever their skill set is, understands their tendencies/pattern and how to correct these tendencies on a new day, they will start down the path of "consistency" we all desire. This understanding simplifies the great game of golf by knowing we're constantly working on the same set of tendencies on a new day! If you're looking to better understand your tendencies, please visit the Jim Flick Golf Performance Center. Enjoy your golf!

# **TOURNAMENT**

























JIM KFY **AGRONOMIST** 

#### WELCOME TO THE 2018 GOLF SEASON

The Desert Mountain Agronomy Team is looking forward to member/guest play in the year 2018. The golf courses have been successfully overseeded and the playability and aesthetics are exceptional.

RENEGADE — has established ryegrass after spraying out bermudagrass this past summer in preparation for

the potential renovation project and regressing.

APACHE — overseeded wall-to-wall except for the bunker faces which were newly sodded in late summer during the bunker renovation project.

COCHISE — was not overseeded this year after consecutive years of hosting the Schwab Cup Tournament. Winter weed control programs will be implemented to control Poa annua and volunteer ryegrass.

**GERONIMO** — is overseeded wall-to-wall and conditions are excellent following last year's winter weed control.

CHIRICAHUA and OUTLAW — are partially overseeded this year with ryegrass fairways, surrounds and tees and dormant bermudagrass rough. Outlaw will be the dormant course in the fall of 2018 to ensure we have optimal conditions for the summer season of 2019.

Not just another Driver

Golf is a game of

advancement. The new F8 Driver has the technology for players to perform their best. With a first of its kind, the F8 driver has a CNC (computer machine controlled) precision milled forged Titanium face technology that is thinner, hotter and more precise. The new F8 Driver as well as the entire line of F8 fairways, hybrids and irons will be available January 18 at the

#### THE COBRA F8 DRIVER

Jim Flick Golf Performance Center.

"Success depends almost entirely on how effectively you learn to manage the game's two ultimate adversaries: the course and yourself."

**JACK NICKLAUS** 



SM<sub>7</sub> Vokey Wedges

The new Vokey SM 7 wedges are coming to the Jim Flick Golf Performance Center March 23. The new wedges fly lower, roll out half the distance and can spin up to 2,000 RPM more than a wedge played for 125+ rounds.

THE EFFECTS OF GROOVE WEAR ON PERFORMANCE? We tested wedges played for 125 rounds, 75 rounds, and a new wedge with fresh grooves.

- 125 Rounds: 35° launch angle | 6,500 RPM Spin | 24' of roll out
- 75 Rounds: 34° launch angle | 7,400 RPM Spin | 18' of roll out
- Fresh Grooves: 33° launch angle | 8,500 RPM Spin | 10' of roll out

The Jim Flick Golf Performance Center is offering a WedgeWorks Clinic March 7. During this two-hour session, you'll be custom fit, receive (pre-order) two new Vokey wedges, and enjoy instruction on how to correctly use your wedges.

"We design the best product possible and take it to the tour. If the tour players accept it, then we say this must be awfully good."- Bob Vokey

#### 2018 Course Closures

Assumes Renegade approval and including Chiricahua conversion schedule in 2018/2019

#### **RENEGADE**

Course Renovation 5/1/18 - 12/31/18 3/4/2019 Will Re-open

#### COCHISE

**Greens Aerification** 4/30/18 - 5/6/18 Full Overseed 10/12/18 - 11/8/18

#### **GERONIMO**

**Summer Closure** 5/7/18 - 7/14/18 Partial Overseed 9/20/18 - 10/14/18

#### **APACHE**

**Greens Aerification** 5/21/18 - 5/27/18 Summer Closure & Partial Overseed 7/15/18 - 10/11/18

#### **CHIRICAHUA**

Summer Closure & Full Overseed 6/16/18 - 10/30/18

#### **OUTLAW**

5/14/18 - 5/20/18 **Greens Aerification** 7/15/18 - 9/19/18 Dormant

#### **TOTAL DAYS OPEN**

2018 (based on Renegade renovation approval) 1,493 Budgeted for 2019 1,844 Budgeted for 2020 2,009 Actual for 2017 1,600

#### **KEY EVENTS 2018**

SW Amateur June 12-16 (Cochise)

Ladies' Opening November 7 (Geronimo & Chiricahua)

November 12-14 **Dos Amigas** 

(Cochise & Geronimo) depends

on participation

Dos Amigos November 15-17

(Cochise, Geronimo) AM & PM waves

#### OPERATIONAL PINCHPOINT SOLUTIONS

October and November of 2018 we will utilize 1st & 10th tee starts. shotguns, pairing twosomes etc., to handle volume of member play, while working with Agronomy to protect the newly overseeded turf. These measures will be in effect during the period of 10/15 - 11/8 where we have 3 & 4 courses available. We will have five (5) courses for the membership on 11/8.



#### 2017-2018 **GOLF EVENT SCHEDULE**

#### **FEBRUARY**

- 6-8 Ladies' Match Play Championship
- 14 Cupid's Classic
- 21 Cactus Classic Member Staff Pro/Am
- 22-24 Sunshine Shootout Couples' Member/Guest

#### **MARCH**

- 2-4 Desert Mountain Intercollegiate
- 7-10 The Monument Cup
  - 12 CARE
- 13-14 Ladies' Club Championship
  - 17 Couples' Club Championship
- 21-23 Men's Club Championship
  - 24 Spring Demo Day
- 27-29 Pistols & Petticoats

Ladies' Spring Member/Member

#### **APRIL**

13-14 The Gunsmoke

Men's Spring Member/Member

18-21 Mountain Magic - Ladies' Member/Guest

25-28 Mountain Mania - Men's Member/Guest

#### MOUNTAIN MADNESS

The Men's Match Play Championship is a seasonlong event with matches beginning January 1 and concluding April 8, 2018.

#### THE ROUND-UP

The Mixed Match Play Championship is a seasonlong event with matches beginning January 1 and concluding April 8, 2018.



Be sure to pick up a copy of THE MOUNTAIN **DRIVE** to get all of the details on tournaments

and events around the mountain, or visit the member website.

# MOUNTAIN PALATE



#### **DESERT** MOUNTAIN WINE **EXCLUSIVE**

Desert Mountain is the only club in the State of Arizona to have access to these rare wines. Enjoy at Apache and Constantino's restaurants.



GrapeSeed was created by wine industry insiders who wanted a way to connect passionate wine enthusiasts directly with great winemakers. Their direct-to-consumer platform allows leading artisans the license to create wines of passion without conventional commercial restraints. Their brands are developed in collaboration with critically acclaimed winemakers and sold exclusively by GrapeSeed. GrapeSeed has extended its wines into exclusive partnerships with select membership clubs across the country. GrapeSeed members and its partners follow exceptional wine projects from vineyard to glass and have exclusive access to the most authentic luxury wines.

WINE DARK SEA, **PINOT NOIR** \$122

NORTH COAST **ALL STARS** PINOT NOIR \$136

CHRISTOPHE HERMINE

**DIRECTOR OF CLUB OPERATIONS** 

PACT(e) **MEURSAULT CHARDONNAY** \$199

PACT(e) SANTENAY "LES **GRAVIERES**" PRE. CRU **PINOT NOIR** \$219

**SASSOFERRATO VERMENTINO** \$69

**SASSOFERRATO SANGIOVESE** 

**SASSOFERRATO** ROSÉ \$69

#### IT'S GOOD TO BE SHELLFISH

Jet Fresh supplies Desert Mountain with fresh seafood from the east and west coast, Canada, Hawaii, Florida and the Gulf of Mexico. The seafood is delivered within 24-Hours and is straight off the fishing boats so that we are using only the freshest seafood around. The Apache menu has two selections of shellfish platters with more items included on the Grand Shellfish Platter and it is a great way to start the evening for you and your guests. This Grand Shellfish Platter shown has a Whole Maine Lobster, Snow Crab Claws, Stone Crab Claws, Kusshi Oysters from Washington, Blue Point Oysters from Connecticut and Jumbo Shrimp Cocktail. We also feature raw bar menus at each table when you dine at Apache. These menus are great for selecting individual shellfish items to start your meal. Please make your reservations today and come see our new raw bar and taste our fresh seafood selections.





#### FALL EVENT ROUNDUP

















Our generous food and beverage team took time out to help those in need, by preparing boxes of food and supplies for the St. Mary's Food Bank.

# save the date...

#### **BEER & BARBEQUE DINNER**

Thursday, February 8, 2018 | 6 p.m. **Outlaw Clubhouse** 

#### LEGEND OF THE BLACK PEARL

Friday, February 9, 2018 | 6 p.m. Cochise/Geronimo Clubhouse

#### **VALENTINE'S DAY DINNER**

Wednesday, February 14 | 5-9 p.m. Apache/Constantino's/Outlaw

#### **DUCKHORN WINE DINNER**

Friday, February 16, 2018 | 6 p.m. Cochise/Geronimo Clubhouse

#### **NEW YORK, NEW YORK DINNER & SHOW**

Tuesday, March 6 & Friday, March 9 Cochise/Geronimo Clubhouse | 6 p.m.

#### WHITEHALL LANE WINE DINNER

Friday, March 16, 2018 | 6 p.m. Cochise/Geronimo Clubhouse

#### **TEQUILA AND MESCAL TACO DINNER**

Thursday, March 22, 2018 | 6 p.m. Outlaw Clubhouse

# SONORAN

#### AT DESERT MOUNTAIN



DIRECTOR OF TENNIS, FITNESS AND SPA

The world is going green and Sonoran is following suit. As of April 1, we will be helping with our green initiative and will no longer provide complimentary bottled water at Sonoran. Café Verde will have bottled water for purchase if desired. Take advantage of our state-of-the-art water purification systems and help us protect our environment.

#### WELCOME JIM FRANKLIN

We are pleased to announce the arrival of Desert Mountain's new Fitness and Wellness Manager, Jim Franklin! Jim brings his diverse business operations background to the Club as a leader of teams with a specific emphasis in fitness and wellness programming and development. Customer relations is at the core of



Jim's success, and he will be drawing from his experience at leading edge fitness clubs including The Village at DC Ranch, The Sports Club at Arrowhead Country Club and Colorado Athletic Club.

#### AS A REMINDER...

Bocce ball reservations are made through Café Verde.

No smoking is permitted at all indoor/outdoor areas at Sonoran.

Dogs are not permitted in clubhouses. The exception are those owners with official service dogs.

#### Sonoran "Check-in with Management" Begins January 23, 2018

Every second and fourth Tuesday at 7:30 a.m., a Sonoran Manager will be at Café Verde to answer questions or to just have a cup of coffee. Space is limited to 5 members. Register on the website to reserve your seat.

#### Tennis and Pickleball Tournaments are on the April Calendar

We will be having fun with an all gender format. Sign ups will be with teams and we will have a minimum of two flights. Finals will be played on Sundays. Save the Dates:

TENNIS: April 7-9. All play will be in the afternoons PICKLEBALL: April 13-15. Play may be throughout the day depending on the number of entries. More information to follow.

#### **TENNIS SURVEY RESULTS!**

We wanted to thank all those who participated and gave thoughtful feedback to make the program even more successful. Thank you for the compliments on the facilities and the teaching staff as a whole. We are very lucky

to have the agronomy team and the professionalism of the teaching staff. We were delighted to learn nearly half of our respondents (46%) play multiple times per week and 27% do not play, but were interested in being introduced to the game. Great news as we have multiple clinics and lesson opportunities! THIS JUST IN... we are going to have an all gender doubles tournament. Stay tuned to learn more and visit the member website for the most up-to-date information. We look forward to a robust 2018!



#### **OPEN PLAY TENNIS TIMES**

**TUESDAY** Men's Open Play

**WEDNESDAY** Ladies' Open Play

**THURSDAY** Men's Open Play

**FRIDAY** Ladies' Open Play

**SATURDAY** Men's Open Play





The "Mountain Mallets," our own golf croquet club here in Desert Mountain, is settling nicely into the beautiful courts venue at Sonoran. The perfectly lasered flat grass fields are pristine for golf croquet enthusiasts, with the grass surface expected to settle into a beautifully level surface with incredible shooting speeds. Croquet, especially golf croquet, is an extremely social sport. Mountain Mallets members enjoy playing this sport in large groups and our two fields can accommodate up to sixteen people playing at one time.

#### Golf Croquet Tournaments Are Coming!

Beginning February 18, join us for our very first all gender golf croquet tournament. We will facilitate a format that allows members to arrange match play times each week with a championship tournament to occur March 31. Compliments of our own Mountain

#### **PICKLEBALL SCHEDULE**

#### **MONDAY**

PB CLINIC	BEGINNER	11-12
PB CLINIC	BEGINNER	12-1
PB CLINIC	INTERMEDIATE	1:30-3
PB OPEN PLAY	INTERMEDIATE	3-5

#### **TUESDAY**

INTERMEDIATE	10-11:30
ADVANCED BEGINNER	12-1
BEGINNER	2-3
ADVANCED	2:30-5
	BEGINNER

#### **WEDNESDAY**

PB OPEN PLAY	INTERMEDIATE	10-12
RR	ADVANCED BEGINNER	R 10-11:30
PB CLINIC	BEGINNER	12:30-1:30
PB CLINIC	BEGINNER	1:30-2:30

#### **THURSDAY**

PB OPEN PLAY	INTERMEDIATE	10-12
PB CLINIC	BEGINNERS	10-11
PB CLINIC	ADVANCED BEGINNER	11-12
PB CLINIC	INTERMEDIATE	1:30-3

#### **FRIDAY**

GET TOGETHER	ALL LEVELS	2:30-5
all loal lill	ALL LLVLLO	2.00 0

#### **SATURDAY**

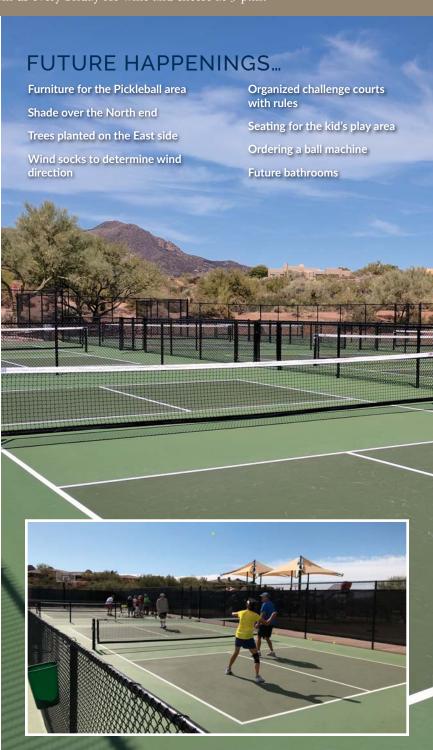
PB BI-WEEKLY

ROUND ROBIN ALL LEVELS 10-11:30

#### **SUNDAY**

PB OPEN PLAY ADVANCED 9-11 PB OPEN PLAY INTERMEDIATE 11-1

Be sure to pick up a copy of the THE SONORAN to get all of the details on events and activities at Sonoran Clubhouse, or visit the member website.





Desert Mountain children and grandchildren will enjoy five weeks of activities during our Spring Break Camps held at the Sonoran Clubhouse. Each week will offer a new theme, activities and entertainers will visit us! 9 a.m.-1 p.m. | Ages 5-12 | \$60 per child, \$45 per sibling | Advanced Reservations Required

#### **WEEK ONE** & FOUR

March 12-15 & April 3-6

Campers will compete for prizes during our Junior Olympic Camp themed weeks. Desert Mountain professionals from our tennis, pickleball and golf departments will offer lessons in their areas of expertise! Which country will you represent?

#### **WEEK TWO**

March 19-22

We'll celebrate our Wild West camp week with a trip up to The Ranch, nature hikes into the Sonoran Desert, enjoy a wildlife presentation, s'mores making and more! The Scottsdale Fire Fighters will also visit to teach us how to be safe while enjoying the Wild West and we might also get wet while spraying the fire hose!

#### **WEEK THREE**

March 26-29

Will be all about Springtime Fun and Games! We'll slip down our giant slip-n-slide, bounce and splash into the inflatable waterslide, plant some springtime flowers, create beautiful "plein air" style paintings and a face painter and magician will visit us for our Spring Time Party at the end of the week!

#### **WEEK FIVE**

April 9-12

We'll enjoy all the Sonoran Desert has to offer in the Great Outdoors! We'll picnic lunch each day at the playground, participate in playground games including soccer, flag football, badminton and golf croquet! A ranger will visit to share his knowledge about outdoor survival skills. Don't miss it!







Save the date, MARCH 31, for our annual Spring Carnival at the Sonoran Clubhouse. Over 4,000 eggs will be displayed on the grass tennis court for all children to collect! Mr. and Mrs. Easter Bunny will be in attendance and available for pictures, a 2-story inflatable slide along with many other inflatables will be ready for fun on the tennis courts and many prizes will be ready to be won at our carnival games! All ages are welcome to participate! 10 a.m.-1 p.m., \$15 per child, kids under 3 are free! Register online or call Member Services at (480) 488-1363.



Starting In January, The Spa will be offering Acupuncture. For the Month of January we will be offering 10% off of Acupuncture services. See our newest offerings.

#### **ACUPUNCTURE**

A system of complementary medicine that involves pricking the skin or tissues with needles, used to alleviate pain and to treat various physical, mental, and emotional conditions. Originating in ancient China, acupuncture is now widely practiced in the West.

#### **ACUPUNCTURE**

30 MINUTES - \$75 | 60 MINUTES - \$130

#### **ACUMASSAGE**

60 MINUTES - \$130 | 90 MINUTES - \$175

#### **ACU-INTEGRATIONS**

60 MINUTES - \$130 | 90 MINUTES - \$175 A customized blend of Acupuncture and your choice of Rolfing-Structural Integration, Cupping, Gua Sha or Hot Stone Massage.

#### **BARBER SERVICES** NOW AT C/G

We are excited to have Sam the Barber join our team in January! Sam will be located in the C/G men's locker room. Call the Spa to schedule your appointment at 480-595-4350.



#### MONTHLY SPA SPECIALS

FEBRUARY | 60-Minute Honey Enzyme and 60-Minute Customized Organic Massage | \$200 (Value \$225)

#### Honey Enzyme Facial | 60 MINUTES

This luxurious, exfoliating and incredibly hydrating facial enhances skin with gentle massage and soothing hydration. Effective for all skin types, each use leaves skin as smooth and soft as it's ever been

Customized Organic Aromatherapy Massage | 60-Minute | \$105 Taking massage to the next level, this enhanced treatment begins with a warm eucalyptus foot compress. Lavender-infused towels warm the body as a calming aromatic ritual imparts comfort and serenity.

MARCH | 60 minute Intraceuticals facial with complimentary enhancement | \$155 (Value \$195) 90-Minute Neroli Blossom Massage | \$120 (Value \$140)

#### Intraceutical Oxygen Rejuvenate/Hydration | Opulence/Brightening

The Ultimate Oxygen Facial combines our 60-Minute Intracueticals facial with Atoxelene to instantly reduce the appearance of fine lines and wrinkles and your choice of diamond tip microdermabrasion or dermaplane. Leaves your skin Red Carpet ready. Oxygen Treatment Enhancements can be added to all Rejuvenate Infusions. Choose from:

#### Antioxidant+ Booster

Revitalizes skin, calms capillaries, and brightens and clears around the eyes.

#### Collagen+ Booster

Restores collagen, boosts volume and repairs barrier function.

#### Vitamin C+ Booster

Helps repair sun damage, evens skin tone and protects.

#### Vitamin A+ Booster

Clears blemishes, smoothes texture and erases wrinkles.

#### Neroli Blossom Massage | 90-Minutes

Renew and refresh body, energy and spirit with this therapeutic treatment incorporating dry brush, tension release, energy and breathing techniques with the uplifting essence of Neroli.





#### WHO ARE THE **DESPERADOS** TRAIL SCOUTS?

The Desperados Trail Scouts are a renegade group of volunteers, associated with the Desert Mountain Community Foundation, who love the outdoors, enjoy the company of like-minded compatriots, and are vigilant about protecting, promoting and enhancing Desert Mountain's outdoor recreation experience. The Tonto Skyline, the mountains and peaks that loom behind our Desert Mountain homes, is the critical interface where civilization and wilderness meet. Working closely with the Desert Mountain Club and Recreation Manager Mary Brems, the Desperados Trail Scouts consider themselves vital stakeholders in Desert Mountain's northern properties inside the gate and the surrounding Tonto National Forest environment beyond the gate. Desperados Trail Scouts foster open space preservation, desert wildlife habitat restoration, and regional outdoor recreation within the greater Tonto Skyline environment.

For more information about joining the Desperados Trail Scouts, please email Troy Gillenwater, paleostone@aol.com or Mary Brems, mbrems@desertmt.com



#### HORSEBACK RIDING AT THE RANCH WITH PFC EQUINE

The Ranch is off to a fabulous start for the winter season. A big thank you to all who have participated in the activities! We have had many fun and exciting adventures. Expect some changes in the new year as we plan to add some services based on member feedback. We are adding a Friday evening sunset ride. It is about an hour round trip ride to a peak where sunset views are spectacular. We also have plans to introduce some special events with guest speakers, spring break kids' activities and we hope to finish the winter season with a family fun day. Please come by any time to say "hi" and meet the horses up on the hill. Visit the member website for details on rides and pricing or contact Member Services. Happy trails in the New Year.

# upcoming events...

WEDNESDAY ON AND OFF PROPERTY HIKES - for intermediate to advanced hikers. On Property: The 1st, 3rd and 5th Wednesday of the month hikes will be on property. Off Property: The 2nd and 4th Wednesday hikes will be at a unique off property location.

FRIDAY DESERT MOUNTAIN TRAIL HIKES - 4 miles or less (~2 hours) for all skill levels.

BIKE RIDES - Bike rides are led by the Desperados. There are 3 regular rides each week, October through April.

Monday Bartlett Lake - Ride to Bartlett Lake and back. The ride is approximately 33 miles roundtrip with 3,400' elevation gain. Ride time: approximately 2.5 to 2.75 hours.

Tuesday Cave Creek Coffeehouse - Mountain bike or road bike social ride. Ride time: 1.5 to 2 hours, typically, including coffee stop.

Thursday McDowell Sonoran Preserve Mountain Bike Ride -

Each week a different ride through the Brown's Ranch area of Scottsdale's renowned McDowell Sonoran Preserve.



#### **LUXURY CAMPING** WITH H2R EXPEDITIONS

Luxury camping will begin at The Ranch again in February. Please check the member website for more updates.



Please look for the Mountain Compass weekly email for complete details about hiking and biking events. Before your inaugural bike ride, please contact Troy Gillenwater or Mary Brems.



# CLUB\*LIFE ON THE MOUNTAIN

#### COOKING CLASSES

WEDNESDAY, JANUARY 17 "PIZZA PIZZA" CONSTANTINO'S KITCHEN 12 P.M. | \$70

Everyone likes Pizza! You will learn the proper way to make pizza, from the dough, toppings and cooking.

**MONDAY, FEBRUARY 12** "BE MY VALENTINE" CONSTANTINO'S KITCHEN 12 P.M. | \$70

Learn how to make pastry desserts and Migniardise to celebrate that special someone.

TUESDAY, MARCH 6 "SPRING COOKING" C/G SUNSET TERRACE 2 P.M. | \$65

A cooking demonstration with Chef Bertrand showing light and refreshing spring dishes.





#### VINO & CANVAS SPEAKER SERIES

MONDAY, JANUARY 15 • CITY BRIDGE C/G SUNSET TERRACE 5:30-730 P.M. | \$45

> MONDAY, FEBRUARY 19 GEORGIA ON MY MIND C/G SUNSET TERRACE 5:30-730 P.M. | \$45

MONDAY, MARCH 26 • FRUIT SERIES C/G LADIES LIBRARY 5:30-730 P.M. | \$55

Absolutely no experience is required and everything you need is provided. A fun and relaxed social art experience. Includes painting, supplies, light hors d'oeuvres and a glass of wine.

#### MOSAIC GLASS

**TUESDAY, JANUARY 9** WEDNESDAY, JANUARY 10 THURSDAY, JANUARY 11 3-PANEL PLEXI ABSTRACT 2-5 P.M. | 3 CLASSES | \$225

WEDNESDAY, FEBRUARY 7 C/G SUNSET TERRACE **RED FLOWER CACTUS** 1-5 P.M. | \$125

Join us in creating a beautiful glass mosaic. Includes all supplies and instructions, colors and frames may vary.

#### **TUESDAY, JANUARY 16**

Lyn St. James - Race to the Top As one of only 9 women who have ever qualified for the Indy 500 race and the first woman to win its "Rookie of the Year" award, Lyn St. James has competed in 7 Indy 500 and 15 Indy car races.

#### TUESDAY, FEBRUARY 20

Rose Mattie - Pioneering Woman Veteran Chief Warrant Officer Rose Mattie has exemplified the role of women in combat through her selfless military service. Rose will share some of her amazing experiences, including physical combat training, and piloting a Blackhawk helicopter.

#### TUESDAY, MARCH 20

Harold "Hal" Goforth -**Defender Dolphins** Dr. Hal Goforth is a retired Navy Captain, marine scientist, and author of Defender Dolphins: The Story of Project Short Time. He will share his eyewitness account of this secret project involving the first-ever military

use of dolphins during the Vietnam war.

C/G SUNSET TERRACE 5:30 P.M. COCKTAILS 6 P.M. DINNER/7 P.M. PRESENTATION \$32 inclusive per person after \$80 membership fee

#### SOCIAL **CLUBS AND** LIFESTYLE ACTIVITIES

**BRIDGE** and **DUPLICATE BRIDGE MEN'S BRIDGE** PARTNER PARTY BRIDGE

**MEN'S AND LADIES' BIBLE STUDY** 

**BOOK CLUB** 

**MAH JONGG** 

CARS AND COFFEE

TRIVIA NIGHT

**GARDEN CLUB** 

**HUNTING/FISHING CLUB** 

**OUILTING CLUB** 

**JEEPERS CREEPERS** 

MEN'S AND LADIES' **POKER** 

**MOTORCYCLE CLUB** 

See back page for contact numbers or visit the member website for more information.



#### **Next Generation** at Desert Mountain

Members Margie and Kevin Bierl welcomed their first grandchild Brooks Bierl on September 28, 2017. Congratulations to Brooks and his mother and father, Sara and Austen Bierl. Hopefully in the near future Brooks will surpass his father's handicap, who is a frequent at Desert Mountain Courses.













The remodel and expansion of Desert Mountain's Sonoran Clubhouse was honored with an **Award of Merit** for the 2017 Gold Nugget Awards held in California in August. The Gold Nugget Awards recognizes those who improve our communities through exceptional concepts in design, planning and development. Congratulations to our own Director of Facilities and Construction Todd Bruen, and to our partners at Kitchell Corporation, PHX Architecture, Est Est Inc. and Collaborative V.



#### **Desert Mountain** Member Stars in The Amazing Race!

Our very own Kristi Leskinen, a Desert Mountain member, has her running shoes on and is a star on the show The Amazing Race on CBS! The show airs on Wednesday nights at 7 p.m. on CBS. Be sure to follow her along! Run Kristi, run!







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KATHY REED 480,262,1284





DAN WOLSKI 480.266.7557















# OMSTAFF

#### THE DM WAY OF LIFE - HAVE SOME!

Our employees celebrate a special culture of family serving family. With a mission to make Desert Mountain one of the finest private residential and lifestyle communities in the world, and core values that celebrate integrity, teamwork, a spirit to serve, financial responsibility, innovation and fun! We practice and celebrate these values through a series of employee events every



Congratulations to our October Peak Performers. We recognized individuals from Fitness, Housekeeping, Food & Beverage, HR and IT.

"Welcome Aboard Graduates" -Desert Mountain welcomes 21 new employees to the family to kick off the 2017/2018 season.





Blood Drive - Jennifer Tucker, PC Golf Instructor, is a hero at Desert Mountain's bi-annual blood drive.



Members of our facilities and maintenance teams rockin' their ugly sweaters for the holidays!



Helping Houston - Donated items to help club employees devastated by Hurricane Harvey In Houston.

# DMGIVES



#### DESERT MOUNTAIN COMMUNITY FOUNDATION

Raises \$80,000 for employee scholarships at EXPO V

EXPO V, held on October 25, 2017 welcomed members, scholars and sponsors to a fun evening of cocktails, food and many chances to win prizes at Cochise/Geronimo. Our amazing Sponsors contributed \$57,000 of the \$80,000 raised with levels of \$10,000, \$3,500, \$2,000 and \$1,500. We welcomed 9 new vendors and 22 returning vendors. Thank you for supporting our sponsors from the EXPO program. Visit DMCF on the member website to learn more about them.

Sponsors had giveaways and drawings to attract members to their tables. A drawing was held for the member who visited 15 vendors and turned in their report card. Congratulations to Sal Abeyta who was the grand prize winner of a private catered dinner for 8 by a Desert Mountain chef. A mixed case of wine was also included. A \$500 cash prize was also awarded that night. Attendance was the only requirement and you be there to win. Carol Millen was the lucky winner. Congratulations! Additionally, the DMCF sold 300 raffle tickets which raised \$23,000. The grand prize was a pass for a year of free cart fees, won by Bob Hatch. Please check the website for the rest of the winners at members.desertmountain.com. Click on DMCF. Thank you to everyone who attended and bought raffle tickets. We will award the 2018 scholarships in April 2018.

#### save the date...

Pinnacle Aviation Putting Challenge, Spring Demo Day, March 24, 2018. You could be the winner of a \$50,000 Private Jet Charter and claim the title of Best Putter at Desert Mountain.















# HOW DESERT MOUNTAIN MEMBERS' CARE IS HELPING OUR MEMBERS

Together We Win!

One of the programs that CARE funds is the Early Detection Program at HonorHealth

It's this simple: With cancer, early detection can save your life. Catching cancer early — before it's had a chance to spread to other organs and before symptoms surface — can make it easier to treat and cure. In turn, early detection of cancer increases your chances of survival. The best advice is to be vigilant about your health, and work with your primary care physician. Your physician can recommend appropriate screenings during your annual wellness visits, and will guide you to HonorHealth Virginia G. Piper Cancer Care Network cancer care experts if there is suspicion of cancer. If cancer is discovered, the earlier detection will be helpful, as a cancer physician plans your personalized treatment, taking into consideration the type and stage of your cancer.

How do you detect cancer early? Screening exams can aid in the early detection of many cancers, including cancers of the breast, colon, cervix, prostate, lung, skin and more. What type of cancer screening exam is right for you depends on such factors as your:

Age / Sex / Race / Personal health history / Family history. Although guidelines suggest that you have cancer screenings at some point in your life, screening tests may be done sooner or more frequently if you have a known risk factor such as:

- A personal history of cancer.
- Two or more first-degree family members (parent or sibling) who have had cancer.
- A gene mutation linked to a specific type of cancer.

#### Personal story from Desert Mountain Member, Judi Edwards and how CARE has helped her and her family.

About two years ago, our daughter, who is a Nurse Practitioner at HonorHealth in Cancer Research, decided to do genetic testing to learn about her cancer risks. We have a family history of several cancers and she did this primarily for that reason, but also because this is what she is working with every day. After receiving her results, she was told she had a mutation on a gene called Chek 2. This is similar to the more widely recognized BRCA gene mutation. We then found out that our son and I had this same mutation (50/50 chance in each offspring). This mutation makes us double the general population's likelihood of getting breast cancer, and for males, there is a significant increase for prostate cancer risk. It also comes with higher risk for other cancers including colon, thyroid, kidney and lymphoma. Due to similar functions of Chek 2 mutation compared to BRCA, we are also likely at increased risk for pancreatic cancer. Therefore, all three of us are in the Pancreatic Early Detection study at HonorHealth which is being run by Dr Erkut Borazanci. The dollars from CARE

help support this study and the valuable work being done at HonorHealth in cancer research. If any of these cancers are found early, they are far more treatable and even potentially curable. Personally, as part of the Pancreatic Early Detection program, I have had two annual examinations, including blood work and tumor markers, and two annual abdominal MRIs specifically looking at the pancreas. In addition, I am also getting 3D mammograms annually due to increased breast cancer risk. My case is discussed at a multi-disciplinary Pancreatic tumor board, where multiple oncologists, GI doctors, radiologists and others carefully examine my case and my imagery to determine my current risk. I feel very positive about knowing this information and about being followed closely by Dr. Borazanci and his competent staff. And of course, I am grateful that my children, and thus their children, know this important information early on in their lives and can take proactive measures in the battle against ALL cancer.



#### PRO-AM AND SCRAMBLE

All proceeds to benefit Phoenix Children's Hospital, St. Vincent de Paul and Knights of Columbus charities.

#### **AUCTIONS**

Silent and live auctions featuring a week's stay in premier properties in Cabo, Maui, Park City, Newport Beach & Sedona.

#### **DINNER**

"Taste of Desert Mountain" at Cochise/Geronimo Clubhouse featuring the portfolio of Desert Mountain Restaurants.

#### CHALLENGE CUP PRO-AM | GFC SCRAMBLE

- Includes Golf, Lunch, Clinic and Dinner
- First 92 players registered in each format are guaranteed to play
- Free copy of Dr. Connie Mariano's Book The White House Doctor

#### AFTERNOON PROGRAM

Dr. Connie Mariano, The White House Doctor.

SAVE THE DATE: MARCH 19, 2018

#### DM SOCIAL/LIFESTYLE CLUB DIRECTORY

#### LADIES BRIDGE - (SOCIAL BRIDGE)

Vfsamson@gmail.com or (480) 488-4638 Terri Parker, (480) 575-0991 Nancy Settles, (858) 242-8388 nsettles@yahoo.com Joan Storey, (480) 575-6158 joanstorey2@gmail.com Mrs. Kirr, (480) 595-5400 (113)

#### **MEN'S BRIDGE**

Joe Shiely (480) 595-8559; jls3@aol.com Jack Swonson for summer (480) 659-0916

#### **DUPLICATE BRIDGE**

Karla Reynolds, karlazona@gmail.com Theresa Wurst, theresawurst@gmail.com and for partnership questions call Nicole Corcoran at nicoleRcorcoran@gmail.com

#### PARTNER PARTY BRIDGE

Jack Swonson, (480) 659-0916

#### **NEWPLICATE BRIDGE**

Lynne Kandall, Kandall@aol.com (480) 595-0796

#### MIXED NUTS BRIDGE GROUP

Chris Ryan, (480) 488-1787 dgryan@cox.net

#### **MAH JONGG**

Kathy Birkby, (480) 444-8235 kabirkby@outlook.com

#### MAH JONGG

Susie Robinson, (480) 575-6638

#### INTERMEDIATE MAH JONGG

Carrie Salevitz, Cochisetwo@aol.com (480) 488-3447 A.J. Rosenberg, smurrffy@aol.com

#### WOMEN'S BIBLE STUDY

Jean Conrad, (602) 708-3569

#### **BIBLE STUDY**

Dave Hungerford, (443) 690-2801

#### LINKS PLAYERS MEN'S BIBLE STUDY

Jim Scotti, (832) 859-9129 Jscotti1947@gmail.com

#### CANASTA | LEFKOWITZ

Susan Lefkowitz, (480) 993-3232

#### BLINKO

Susie Robinson, (480) 575-6638 Srobo@cox.net

#### **BOOK REVIEW CLUB**

Barbara White, (480) 575-5127 barbaraswhite@cox.net or Barbara Kirr, Barbara@kirrmar.com

#### PAR TEE PLAYER BOOK CLUB

Nancy Woods, nancywoods@me.com

#### **GOLF CROQUET - MOUNTAIN MALLETS**

Steve Salyer, (480) 656-4643, Larry Bullard or John Shanholt/Gail Kern for instruction

#### **INSIGHT MEDITATION CLUB**

Beth Evard, (480) 699-8666 qi@att.net

#### **WOMEN'S POKER**

Judi Edwards, (480) 664-4189 Jud777@umsreps.com

#### **MEN'S POKER**

Mr. Gardner, (480) 241-2237

#### ART LEAGUE

Barbara Mullett, desertmountainartleague@gmail.com Ellen Rundle, Ellenmax3@aol.com

#### TRIVIA NIGHT

Todd Rethemeier todd\_rethemeier@hotmail.com

#### **DM QUILTERS**

Joan Messenger, (480) 656-8819 (206) 852-4244, joanmessenger@comcast.net Erin Hiebert, (480) 629-5597

#### **CARS & COFFEE**

Chuck Rolle, 28rolle@gmail.com Steve Harper, stevenharper19@msn.com Paul Kalenian, paul@kalenian.com

#### **GARDEN CLUB**

John Shanholt, (480) 292-9635

#### OUTDOOR CLUB/HUNT CLUB

Mike McTigue, MPMcTigue@yahoo.com

#### FISHING & BOATING CLUB

Dave Ostermeyer, (480) 595-6292

#### MOTORCYCLE CLUB

Dan O'Connell, (715) 305-5441 Dano@alliance-collections.com

#### **UPSCALE SINGERS**

Barbara Kerner, (480) 575-0188

#### **JEEPERS CREEPERS**

Cherly D'Anna, (480) 319-3800 dmclubevents@gmail.com



#### 2018 DESERT MOUNTAIN CALENDAR

The new 2018 Desert Mountain Calendars are here! Be sure to pick one up at Member Services locations at the Sonoran Clubhouse or Cochise/Geronimo Clubhouse.

NAGONIE - nuh-goh-nee - APACHE WORD FOR "STORY"

# NAGONIE

Nagonie is the official newsletter for members of Desert Mountain Club.

If you have comments, photos or story ideas that you would like considered for publication in Nagonie, please contact us.

#### EDITORIAL TEAM

Kim Atkinson - katkinson@desertmt.com Kathy Wyckoff - kwyckoff@desertmt.com

#### GRAPHIC DESIGN

Maryann Krusniak

Please address all correspondence to: Nagonie, Desert Mountain Club, Inc. 10550 E. Desert Hills Drive | Scottsdale, Arizona 85262 © Copyright 2018 | Desert Mountain Club, Inc.